





TE KOTAHITANGA O TE ATIAWA TRUST DEED SCHEDULE 6

REQUIREMENTS FOR ANNUAL REPORT

- 1. An Annual Report prepared in accordance with clause 10.1 (Preparation of annual report) shall be made available not less than 20 Working Days before an Annual General Meeting and shall contain, in respect of that Financial Year, the following information:
 - a. A comparison of the Trust's performance against the annual plan;
 - b. A balance sheet and income and expenditure statements and notes so as to give a true and fair view of the financial affairs of the Trust and the Te Atiawa Group for that Financial Year. The financial statements shall include as a separate item:
 - I. Details of any remuneration or fees paid to any Trustee or any Trustee's firm and details of any premiums paid in respect of Trustees' indemnity insurance;
 - II. Changes in the value of the Trust Fund;
 - III. Profit distribution;
 - c. The steps taken by the Trust to increase the number of registered Members;
 - d. Details the sales and exchanges of Settlement Quota in the previous Financial Year, including:
 - I. The quantity of settlement quota held by the asset holding company of the trust at the beginning of that year;
 - II. The value of settlement quota sold or exchanged;
 - III. The identity of the purchaser or other party to the exchange;
 - IV. Any transaction with settlement quota that has resulted in a registered interest by way of caveat or mortgage being placed over the settlement quota;
 - V. The settlement quota interests that have been registered against the quota shares of the trust; and
 - VI. The value of income shares sold, exchanged, or acquired.
 - e. The interactions of the Trust in fisheries matters, including:
 - I. With other entities within Te Atiawa; and
 - II. With other Mandated Iwi Organisations; and
 - III. With Te Ohu Kai Moana Trustee Limited;
 - f. Any changes made to the constitutional documents of the Trust or Trust Entities.

OUR VISION

'Te Iho whenua - Te Iho Tangata'Empowering our communities, sustaining our place.

OUR PURPOSE

Uphold, promote and represent Te Atiawatanga.

Create and provide opportunities for the empowerment of our people

To manage, develop and grow our resources and tribal estate.

OUR VALUES

Kia tika. Kia pono. Kia mana ai ngā mahi.

We are duty bound, we will act with honesty and integrity and we will care wholeheartedly.

Kia toka te ara whānaunga.

Embrace the value of kinship and shared experiences.

Kia manawanui.

Be solutions focused, resilient and determined in our endeavours.



Board of Trustees

From left to right: Gary Nicholas, Kim Skelton, Kura Denness, Shelley Kopu, Liana Poutu. Wharehoka Wano. CEO Hemi Sundaren.

HE KUPU WHAKATAKI - REPORT FROM CHAIR AND CEO

Special acknowledgement is given to those Iwi Members and kaumātua and their whānau who have suffered loss, hardship and illness this year. Nei rā te kupu aroha kia koutou, mā te wāhi ngaro koutou e manaaki.

We are pleased to present the 2016/2017 Annual Report for Te Atiawa Group. The past year we have worked hard to build a solid foundation of which we can be proud. Our responsibility to whānau and hapū extends beyond financial accountabilities and as we move into the next phase post settlement we will be seeking to make the shift to ensure our Te Atiawa values are demonstrated in every aspect of our business. Te Haeata, our five year Strategic Plan 2016-2021 has been endorsed by the iwi and sets strategic objectives across the Te Atiawa Group for cultural, social, environmental and economic performance. Each year we prioritise activities and set annual performance goals aligned to the 5 year Strategic Plan. Read about some of these activities later in this report and check the progress we have made in 2016/2017.

In keeping with our vision 'Empowering our communities, sustaining our place', we are committed to delivering programmes that engage, honour, empower and enable our Te Atiawa people and communities to be the best they can be. To accelerate these aspirations, we have this year put in place dedicated staff to support hapū and the Trust has committed to an annual distribution to create opportunities for development and capability building.

We are humbled by the commitment of our staff and the enthusiasm displayed by whānau engaging in various programmes over the year. It has been a year of greater collaboration, focusing on strengthening relationships within the iwi and our hapū communities.

Te Kotahitanga continues to support the growth and strengthening of Atiawatanga and has been fortunate to appoint several new staff over the past 12 months to deliver the growth and developmental priorities in our Annual Plan. We welcomed Te Kere Davey (Pou Tuitui - Communications Advisor) and Mitchell Ritai (Pou Whakakori - Programme Manager) and have retained

Sharyn Tamarapa (Pou Tari - Office Manager), Maureen Hannan (Pou Tari - Administration) and Sera Gibson (Pou Taiao - Environmental Policy).

Te Atiawa members have embraced the opportunities made available this year with our capacity building programmes, training initiatives and rangatahi wānanga. The enthusiasm shown by participating iwi members is testament to the hard work and dedication of all those involved, particularly those who volunteer their time and energy. These initiatives and projects also provide an avenue for the transmission and expansion of mātauranga, knowledge, skills, and relationships which will enhance our Te Atiawatanga for the future.

We acknowledge Te Atiawa Iwi Holdings LP Directors on their first year in operation which resulted in a \$1.2 million distribution and an \$88k dividend from our Fisheries Company to Te Kotahitanga. This income is applied to governance, operations and tribal development expenditure. The Trust has a strong relationship with its commercial entities and there has been a commitment this year to work with the Directors and its Investment Manager to ensure Te Atiawa values are integrated into future commercial developments.

Iwi Members will recognise that our communications' channels are more active with a fortnightly E-pānui and a printed newsletter distributed every quarter. To improve understanding and communication within our lwi communities, we are also active on social media networks.

Te Atiawa Claims Settlement Act 2016 came into effect December 2016 with the final tranche of settlement funds received in February 2017. The Te Atiawa group structure is fully established including governance and operational efficiencies. Our consolidated financial position shows a \$10.1 million growth in capital, mainly as a consequence of the transition of the Settlements Trust and Fisheries Holdings Company assets into the group. Our net assets are now in excess of \$104 million, representing an increase in equity by 10.7%.

In conclusion, the hard work of all of our Trustees, Directors, staff, kaumātua, Iwi representatives and volunteers should be acknowledged who, through their efforts, continue to enhance the mana and vibrancy of Te Atiawa ki Taranaki.

TE KOTAHITANGA O TE ATIAWA GROUP **ORGANISATIONAL STRUCTURE**

The Royal Assent and enactment of the settlement formalised the wind-up of Te Atiawa Iwi Settlements Trust ('TATST') and the transition of Te Atiawa (Taranaki) Holdings Limited ('Holdings Limited') as a commercial subsidiary of Te Kotahitanga. During the year, Te Kotahitanga Trustees resolved that the Directors of the Limited Partnership will now also be appointed to oversee the strategic direction and financial performance of the Holdings company moving forward.

The Trustees of Te Kotahitanga have also established the Te Atiawa Iwi Charitable Trust ('TAICT') during the year to enable Charitable Distributions to be made to Hapū and to carry out other cultural and social activities. The Charitable Status of the Trust was confirmed by the Charities Commission on 23 June 2017.

NGĀ URI O **TE ATIAWA** (Taranaki)

Descendants of Te Atiawa, Taranaki

TE KOTAHITANGA O TE ATIAWA TRUST

(7 elected trustees)

Post Settlement Governance Entity/Mandated Iwi Organisation/ lwi Aquaculture Organisation/ Private Trust/Māori Authority

Limited Partner

TE ATIAWA IWI (Charitable Trust) and Cultural

TE ATIAWA HOLDINGS MANAGEMENT LTD

Economic and Commercial Development

TE **ATIAWA** IWI **HOLDINGS** LIMITED **PARTNERSHIP**

(Treaty Settlement Holdings)

TE ATIAWA (TARANAKI) **HOLDINGS** LIMITED (Fisheries Settlement **Holdings**)

General Partner

TE HAEATA - TE KOTAHITANGA O TE ATIAWA GROUP FIVE YEAR STRATEGIC PLAN 2016-2021

Te Haeata (the new dawn) is the first strategic plan developed by Te Kotahitanga o Te Atiawa Trust ('Te Kotahitanga') for Te Atiawa Group and was confirmed in September 2016.

Te Haeata sets the scene for the next five years and aims to revitalise and strengthen our Te Atiawatanga, empower and support our collective potential, and plan for the long-term economic prosperity of Te Atiawa - now and in the future.

OUR VISION

'Te Iho whenua - Te Iho Tangata'

Empowering our communities, sustaining our place.

OUR PURPOSE

Uphold, promote and represent Te Atiawatanga.

Create and provide opportunities for the empowerment of our people.

To manage, develop and grow our resources and tribal estate.

OUR VALUES

Kia tika. Kia pono. Kia mana ai ngā mahi.

We are duty bound, we will act with honesty and integrity and we will care whole-heartedly.

Kia toka te ara whānaunga

Embrace the value of kinship and shared experiences.

Kia manawanui

Be solutions focused, resilient and determined in our endeavours.

STRATEGIC THEMES

Ka whai marae whare o ngā mātua - Rich and Thriving Cultural Capacity and Capability. Ka whai tapuwae, ka whai taumata - Sustainable, Tangible and Measurable Development. **Hei hoa whakapakari nō Rongo** - Effective and Genuine Engagement and Representation.

STRATEGIC OBJECTIVES

- 1. Mātauranga
- 2. Atiawatanga
- 3. Environment
- 4. Leadership

- 1. Strategic Governance
- 2. Commercial and Economic Development
- 1. Te Atiawa Communications
- 2. Hapū / Marae Development
- 3. Relationships

STRATEGIC OBJECTIVES

KA WHAI MARAE WHARE O NGĀ MĀTUA

Rich and Thriving Cultural Capacity and Capability

MĀTAURANGA / EDUCATION

Facilitate opportunities for Te Atiawa that provide for life-long learning, to be well educated, trained and confident in their Te Atiawatanga.

Create opportunities to access quality education and training to create their own destiny and realisation of our collective goals.

ATIAWATANGA / ATIAWA CULTURE AND IDENTITY

Develop and strengthen our Te Atiawa Identity. Build cultural awareness and competency of whānau that will contribute towards a self-sustaining Atiawatanga.

TE TAIAO/ ENVIRONMENT

Develop our capability as Te Atiawa to exercise raNgātiratanga and kaitiakitanga over our wāhi tapu, wāhi tupuna, mahinga kai and other taonga tuku iho.

TE WHAKAIHUWAKA/ LEADERSHIP

Our achievements will rely on our capacity to influence and make sound decisions for Te Atiawa. To actively grow, influence and provide opportunities to grow leadership that are integral to our collective wellbeing.

KA WHAI TAPUWAE, KA WHAI TAUMATA

Sustainable, Tangible and Measurable Development

STRATEGIC GOVERNANCE

Robust structures and systems, effective leadership through governance and management that supports the achievement of Te Atiawa development, growth and sustainability.

COMMERCIAL AND ECONOMIC DEVELOPMENT

Implement an Intergenerational Investment Strategy and distribution model that will ensure a growing resource is available to meet the needs and aspirations of Te Atiawa whānau, hapū and iwi.

HEI HOA WHAKAPAKARI NŌ RONGO

Effective and Genuine Engagement and Representation

TE ATIAWA COMMUNICATIONS

Our aspirations, stories and tribal information are communicated effectively, through a vibrant and safe communications platform.

HAPŪ/ MARAE DEVELOPMENT

Hapū/ Marae are supported to develop infrastructure and capacity that offers security to advance their aspirations.

RELATIONSHIPS

Actively explore partnerships with like-minded entities to crystalize kotahitanga across Cultural and Social needs.

A YEAR IN REVIEW - 1 JULY 2016 TO 30 JUNE 2017

GROUP FINANCIAL PERFORMANCE - FY17 AT A GLANCE

As a consequence of the passing of the Te Atiawa Iwi Settlement Bill on 5 December 2016, the Te Atiawa Settlements Trust (which was previously the mandated Iwi Organisation) was dissolved and the Te Atiawa (Taranaki) Holdings Limited ('Fisheries Holdings Ltd') transitioned across as a subsidiary to Te Kotahitanga (as the new mandated iwi organisation). This resulted in Te Atiawa (Taranaki) Settlements Trust investments and cash being vested in Te Kotahitanga which includes the shares held in Fisheries Holdings Limited .

During this time, Settlement Assets received by Te Kotahitanga were transferred directly to Te Atiawa Iwi Holdings Limited Partnership (the 'Holdings Limited Partnership') as the commercial and investment arm for Te Kotahitanga and Te Atiawa Iwi. The Holdings Limited Partnership make cash distributions to Te Kotahitanga as agreed with Trustees during the Annual Planning process to carry out Governance and Representation functions, to deliver Centrally Led Projects and enable distributions for tribal development.

GROUP STATEMENT OF REVENUE AND EXPENSES

Total Comprehensive Revenue and Expenses	\$10,172	\$3,038	\$91,769
Income Tax Expense	\$341	\$169	\$62
Total Expenses	\$1,176	\$569	\$1,370
LESS			
Total Comprehensive Income	\$11,689	\$3,776	\$93,202
Finance Income (including revaluations)	\$3,137	\$1,508	\$766
Total Revenue	\$8,552	\$2,268	\$92,436
	FY17 000's	FY16 000's	FY15 000's



The Group Statement of Revenue and Expenses for FY17 show a Total Surplus for FY17 (after tax) of \$10.172 million, compared to \$3.038 million for FY16. Included in FY17 Total Surplus is interest from the remaining Settlement quantum (\$312k paid in February 2017) and remaining claimant funding from the Office of Treaty Settlements. Members should also note the transfer of the Te Atiawa (Taranaki) Settlements Trust and Fisheries Holdings Assets totalling \$7.935 million which is required to be reported as Revenue in accordance with NZ IFRS financial reporting standards. Income earned by the Limited Partnership comprises Interest, Dividends and Managed Funds Income of \$2.790 million of revenue, and increase in the value of Investments of \$347k and income from the leasing of Fishing quota of \$96k.

Total Expenses incurred were \$1.176 million and related to costs associated with the finalisation of the Settlement Bill, group costs also included Governance (\$394k), Administration (\$133k), Staff Expenses (\$290k) and Advisory/consultancy (\$274k).

GROUP STATEMENT OF FINANCIAL POSITION

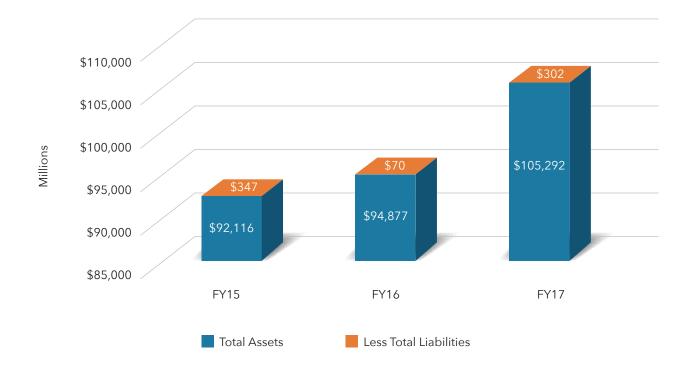
Total Trust Capital (Equity)	\$104,990	\$94,807	\$91,769
less Total Liabilities	\$302	\$70	\$347
Total Assets	\$105,292	\$94,877	\$92,116
	FY17 000's	FY16 000's	FY15 000's



The Te Kotahitanga o Te Atiawa Financial Group position largely reflects the Balance Sheet of the Commercial entities (being the Holdings Limited Partnership and Fisheries Holdings Limited). Key points as at FY17 are:

- Te Kotahitanga Group Total Assets have grown by \$10.4 million (~10%)
- This includes \$7.9 million of Assets that were transferred as a consequence of the consolidation of Te Atiawa Settlements Trust and Te Atiawa (Taranaki) Holdings Limited into the Te Kotahitanga Group Structure.
- Total Group Asset Growth (less the \$7.9 million) is \$ 2.5 million or ~2.7%. This is due to the timing of the receipt of Settlement Assets (part way through the year) and re-investment across the Group.

TOTAL GROUP ASSETS AND LIABILITIES



ANNUAL PLAN HIGHLIGHTS

This section shows the annual plan focus with associated activities, achievements and highlights against each of the Strategic Objectives in Te Haeata - Te Atiawa's five year Strategic Plan.

STRATEGIC OBJECTIVE 1 MĀTAURANGA / EDUCATION

Facilitate opportunities for Te Atiawa that provide for life-long learning, to be well educated, trained and confident in their Te Atiawatanga.

Create opportunities to access quality education and training to create their own destiny and realisation of our collective goals.

ANNUAL PLAN FOCUS:

- Progress development of Te Atiawa Education Strategy.
- Establish partnerships with education institutions and strategic partners in the education sector.

- Education outcomes framework created as part of Education Strategy development.
- Discussions with local school principals' network to identify educational project.
- Explored potential for a collaborative relationship with the Western Institute of Technology ('WITT') to achieve our shared goals and aspirations for Te Atiawa learners. We note a Memorandum of Understanding (MOU) between WITT and Te Atiawa and Taranaki iwi was signed 15 September 2017.





Develop and strengthen our Te Atiawa Identity.

Build cultural awareness and competency of whānau that will contribute towards a self-sustaining Atiawatanga.

ANNUAL PLAN FOCUS:

- Ongoing support for Te Atiawa cultural kaupapa.
- Provide Te Atiawa wānanga.
- Understanding our Te Atiawa aspirations for Taranaki maunga settlement.
- Working with our rangatahi to help strengthen their sense of Te Atiawatanga and connection with the iwi, hapū and with each other.

ACTIVITIES, ACHIEVEMENTS AND HIGHLIGHTS:

Taranaki Maunga settlement wānanga

- Two maunga wānanga held 7 April and 13 May 2017.
- Iwi members articulated aspirations for the Taranaki Maunga negotiations and what it means to have a connection with our maunga.
- Negotiators Jamie Tuuta, Liana Poutu and Hemi Sundgren provided a Te Atiawa perspective on the negotiation of redress for Taranaki Maunga.
- Negotiations team hui held in Auckland, Hamilton, Nelson, Christchurch and Wellington seeking broader views from ngā
 iwi and contributions that might assist neogitations.

Rangatahi Wānanga

- A dedicated team of rangatahi (Te Kāhui Rangatahi o Te Atiawa) developed the wānanga plan and facilitated / coordinated the wānanga for Atiawa rangatahi.
- Nearly 80 attendees at inaugural wananga at Owae Marae in Waitara on 30 June 2017.
- 80% of attendees aged 13 29 years and nearly 70% resident in Waitara.
- Highlights were traditional activities such as mau rākau, raranga and kapahaka.

Te Kotahitanga acknowledges funding and in-kind support from Te Reo o Taranaki Trust, Te Korimako o Taranaki 94.8FM, Sport Taranaki, TSB Community Trust, Department of Conservation, Community Organisation Grants Scheme and Te Puni Kōkiri. This support meant that we were able to offer the wānanga at no cost to our rangatahi attendees.

Te Rā o Māui Pōmare, 24 June 2017

- A significant cultural event for Te Atiawa and Taranaki and opportunity to recognise the Māori New Year, to acknowledge our loved ones lost to us in the year past and to discuss important kaupapa. Focus this year was Māui Pōmare's historical connection to the Royal Commision of Inquiry into land confiscations and how this influenced Treaty settlements.
- Te Kotahitanga Chair and Chief Executive presented on the Taranaki Maunga negotiations and some of our Te Atiawa whānau gave presentations on other kaupapa during the day.

ANNUAL PLAN HIGHLIGHTS



Develop our capability as Te Atiawa to exercise raNgātiratanga and kaitiakitanga over our wāhi tapu, wāhi tupuna, mahinga kai and other taonga tuku iho.

ANNUAL PLAN FOCUS:

- Develop a draft of Te Kotahitanga of Te Atiawa Iwi Environmental Management Plan.
- Develop a Geographical Information System (GIS) database platform for use by Trust staff, Te Atiawa hapū and Kaitiaki.

- Developed initial draft of Te Atiawa Iwi Environmental Management Plan to assist decision making and identify environmental issues faced by both iwi and hapū.
- Plan will be an important statement from Te Atiawa Iwi as the foundation policy document to assist decision making on environmental matters. We note the plan will be discussed at wananga and hui to be held later in 2017.
- Developed Geographical Information System (GIS) platform named Te Manuao.
- Te Manuao will assist Te Atiawa kaitiaki manage and protect significant sites, wāhi taonga and natural resources such as pūkawa and mahinga kai. We note that training for Kaitiaki is planned for 2018.
- Participation by Te Atiawa people in regional environmental projects and training opportunities such as toutouwai relocation, wānanga to develop cultural freshwater indicators, responses to Myrtle Rust incursion, kiwi releases and pest eradication.
- Emergence of Te Atiawa regional environmental champions such as Hoani Eriwata, Fern Brand, Maryjane Waru,
 Donna Eriwata and Robyn Martin-Kemp.





Our achievements will rely on our capacity to influence and make sound decisions for Te Atiawa.

To actively grow, influence and provide opportunities to grow leadership that is integral to our collective wellbeing.

ANNUAL PLAN FOCUS:

• Progress development of Te Atiawa Governance Succession Plan.

- Iwi representatives on Taranaki Regional Council (TRC) Standing Committees. Te Atiawa members appointed on 27 June 2017 are: Keith Holswich and Hoani Eriwata on Consents and Regulatory Committee; Mitchell Ritai and Emily Bailey on Policy and Planning Committee.
- Taranaki Regional Economic Strategy provided Māori Input into the Taranaki Regional Economic Development Strategy and participation by Te Atiawa members.
- Te Huinga Taumatua participated in the formation of the New Plymouth District Council (NPDC) Standing Committee and appointment of Te Atiawa members.



ANNUAL PLAN HIGHLIGHTS



Robust structures and systems, effective leadership through governance and management that supports the achievement of Te Atiawa development, growth and sustainability.

ANNUAL PLAN FOCUS:

- Successful passage of Te Atiawa Claims Settlement Bill through Parliament.
- Establish Charitable subsidiary and appoint Governance Board.
- Conclude transitional arrangements for Te Atiawa (Taranaki) Settlements Trust and Te Atiawa Taranaki Holdings Ltd.
- Accountability and reporting of subsidiary entities.
- Submissions on Waitara Lands Bill and issues impacting Te Atiawa Deed of Settlement.
- Maintain and strengthen relationships with Te Atiawa hapū leadership, other iwi in Taranaki, national lwi, local government (NPDC & TRC) and other key stakeholders.

- Te Atiawa Claims Settlement Act 2016 came into force on 6 December 2016.
- Te Atiawa (Taranaki) Settlements Trust dissolved with passing of settlement legislation.
- Te Atiawa Iwi Charitable Trust registered 23 June 2017.
- Quarterly reporting received from commercial entity Te Atiawa Iwi Holdings LP.
- Approved Annual plan of commercial subsidiaries and monitored investment strategy.
- Oral submission to Māori Affairs Select Committee opposing New Plymouth District Council (Waitara Lands) Bill (17
 February 2017). We note the Bill was subsequently amended following the Select Committee process and further
 negotiations directly involving Waitara hapū.
- Submission opposing the Trans-Tasman Resources (TTR) application to extract ironsand in the South Taranaki marine area.
- Submitted application for recognition of customary marine title and protected customary rights under the Marine and Coastal Area Act submitted April 2017.
- Held regular meetings with Te Atiawa Hapū Leadership with discussions on Te Atiawa representation, Waitara Lands Bill, environmental issues and Hapū initiatives.
- Feedback provided to the Taranaki Māori Trust Board (TMTB) on annuity negotiations and review of the future of the TMTB. We note the TMTB has resolved to disestablish the Trust Board and to set up a body that is more aligned with settled iwi.
- Chair and Chief Executive attended bi-monthly Taranaki Iwi Chairs forum.
- Participated in National Iwi Leaders Forum with a focus on economic, social, environmental issues that impact all Iwi at an operational, policy and political level.
- Maintained engagement with local and regional councils to respond to a plethora of regional representation, planning and environmental issues.



Implement an Intergenerational Investment Strategy and distribution model that will ensure a growing resource is available to meet the needs and aspirations of Te Atiawa whānau, hapū and iwi.

Refer to later section for the separate annual report from Te Atiawa Iwi Holdings LP.



Our aspirations, stories and tribal information are communicated effectively, through a vibrant and safe communications platform.

ANNUAL PLAN FOCUS:

- Develop a forward looking Communication Strategy and Platform.
- Upgrade Whakapapa Registration system.
- Enhance the visibility of Te Atiawa.
- Continue efforts to increase the number of registered members.

ACTIVITIES, ACHIEVEMENTS AND HIGHLIGHTS:

- Contracted Te Kere Davey as Communications Advisor in Jan 2017.
- Published two Te Hauwhenua newsletters to 2,000 plus members in 2016/2017. We note an additional publication is due for release due in Oct/ Nov 2017.
- Developed electronic newsletter on MailChimp platform to provide regular updates.
- Sent thirteen E-panui editions to 643 individual email addresses during 2016/2017 year.
- Reviewed and refreshed teatiawa.iwi.nz website based on feedback for improvement.
- Increased Te Kotahitanga activity on social media, particularly the Facebook platform, to extend the Trust's reach to a wider audience.
- Introduced video capturing and editing capabilities. We note the Trust expects to increase video type content in late 2017 and member engagement through stories.

ONLINE REGISTRATION SYSTEM AND FEASIBILITY OF MOBILE APP DEVELOPMENT

During the website review, users suggested an online registration option.

The website now provides this functionality which is based on the current physical registration process. A feasibility study will be carried out in 2017/2018 to explore options for a Te Kotahitanga o Te Atiawa APP. The mobile APP would enable iwi members to register with Te Kotahitanga, check and update contact information and manage their individual profiles.

ANNUAL PLAN HIGHLIGHTS

WHAKAPAPA DATABASE AND MEMBER REGISTRATION SYSTEM

During the website review, users suggested an online registration option.

During the 2016/2017 year 162 new members were registered. As at 30 June 2017, the total number of registered Te Atiawa members is 9,711, with at least 5,674 aged 18 years or over.

The biggest issue for Trust management is trying to reduce the high number of registered members for whom we do not hold current contact details (approximately 3,000). Many members have relocated but not advised the Trust of their new contact details. Some were registered as children by their Atiawa parent and may be unaware that they are on the Te Atiawa member database (See Graph 1).

The GNA's (Gone No Address) list is regularly published through our communications channels in the hope that whānau and extended whānau can locate family members and encourage them to contact the Trust office with current contact details. It is vitally important to keep your contact details up to date so that you can receive newsletters and voting papers.

Our Te Atiawa members reside throughout the country with a good percentage living overseas, mainly in Australia. The regions with larger populations of Te Atiawa members are in Taranaki, Auckland, and Wellington (Graph 3).

The work associated with validating the Te Atiawa whakapapa on new registration forms would not be possible without the commitment of the Trust's whakapapa committee. We are very appreciative of the Committee member's knowledge and guidance to management throughout the year. The current committee members are: Rangikotuku Rukuwai (retired from committee in June 2017), Harry Nicholas, Tiki Raumati, Anaru Wilkie and Alice Doorbar. Sadly we lost our Pou Kuia, Whero Bailey, during the year and we take this opportunity to acknowledge her contribution to this mahi over many years.

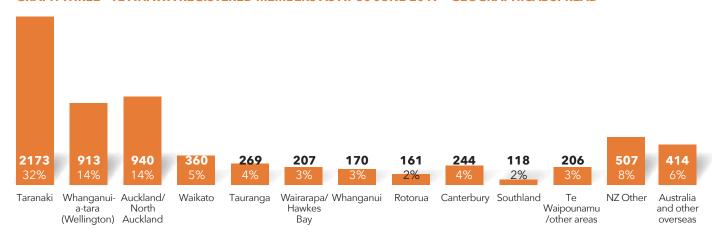
GRAPH ONE - TE ATIAWA REGISTERED MEMBERS AS AT 30 JUNE 2017



GRAPH TWO - TE ATIAWA REGISTERED ELIGBILBE VOTERS AS AT 30 JUNE 2017



GRAPH THREE - TE ATIAWA REGISTERED MEMBERS AS AT 30 JUNE 2017 - GEOGRAPHICAL SPREAD



STRATEGIC OBJECTIVE 8 HAPŪ / MARAE DEVELOPMENT

Hapū/ Marae are supported to develop infrastructure and capacity that offers security to advance their aspirations.

ANNUAL PLAN FOCUS:

- Hapū and Marae Relationship Agreements developed.
- To actively support Hapū and Marae.

ACTIVITIES, ACHIEVEMENTS AND HIGHLIGHTS:

- In collaboration with hapū, Te Kotahitanga intends to sign a Memorandum of Understanding (MoU) with each hapū in the 2017/2018 year.
- Charitable Distribution Policy was approved this year and the Charitable Trust has approved a distribution of \$100,000 to each of the seven hapū for 2017.
- Worked with certain hapū to ensure readiness to receive their 2016/2017 distribution including advice on organisation structure and assistance with reporting.
- Conducted assessment to identify capability needs and training priorities of hapū, marae, and whānau trusts in the rohe.
- Delivered workshop on the advantages and disadvantages of different types of organisation structures in April 2017.
- Delivered Governance training workshop in June 2017.
- Discussed further training initiatives with Bishops Action Foundation, PwC Taranaki, WITT and Te Tumu Paeroa.
 We note that a further series of workshops will be offered in 2017/2018 including Financial Management, Māori Governance, Planning, Chairing Meetings, and Health and Safety including an opportunity for participants to gain a formal qualification in Māori Governance.

Te Kotahitanga acknowledges support from the TSB Community Trust, BDO Taranaki and Auld Brewer Mazengarb and McEwen Lawyers for the organisation structures workshop in April 2017 and support from Wheelhouse and Te Kāhui o Taranaki Trust for the Governance training workshop in June 2017.

ANNUAL PLAN HIGHLIGHTS



Actively explore partnerships with like-minded entities to crystalise kotahitanga across Cultural and Social needs.

ANNUAL PLAN FOCUS:

- Formalise relationships and agreements with Stakeholders as per Deed of Settlement.
- Establish partnerships with other lwi and like-minded organisations in Taranaki.

- Iwi-Crown Relationship Agreements signed this year as part of our Deed of Settlement obligations:
 - Department of Conservation
 - Ministry of Business, Innovation and Employment (MBIE)
 - Ministry for Primary Industries (MPI)
 - Ministry for Culture and Heritage.
- Memoranda of Understanding drafted this year for signing in 2017/2018:
 - Tui Ora Ltd with a Health and Wellbeing focus
 - TSB Community Trust with a Social and Community focus
 - Western Institute of Technology (WITT) with a Tertiary Education focus. These MoUs will be signed in 2017/2018.
- Te Kotahitanga aims to enter into relationships with Te Reo o Taranaki, Te Korimako o Taranaki 94.8FM and Sport Taranaki as key stakeholders delivering cultural, social and well-being services and programmes to our Te Atiawa people in Taranaki.
- Te Kotahitanga has active relationships with Taranaki lwi and Ngāti Mutunga and collaborates on many issues including resource management, members' benefits schemes, administrative and technological opportunities and cultural kaupapa.



TE ATIAWA IWI HOLDINGS LIMITED PARTNERSHIP

CHAIR'S REPORT FOR FY17

I am proud to present this report on the first year of operations of Te Atiawa Iwi Holdings LP ('Holdings LP'). Our first board meeting was in June 2016 so as at the end of June 2017, our financial year end, we have operated for just over one year. Over this time we have focussed on getting up and running as an efficient and effective investment company for Te Atiawa.

OUR STRUCTURE AND RESPONSIBILITIES

Under the Treaty settlement with the Crown, Te Kotahitanga o Te Atiawa Trust ('Te Kotahitanga'), our parent, received cash of over \$90 million and the opportunity to purchase various Crown properties.

The Te Kotahitanga Trust deed regulates the establishment of Te Kotahitanga subsidiaries and the Holdings LP was formed in 2016 as the commercial and investment arm of Te Atiawa Group.

Our role is to protect and grow the value of the settlement of Te Atiawa and to undertake all commercial activities of Te Atiawa Group. This also includes fisheries assets managed by Te Atiawa (Taranaki) Holdings Ltd ('Fisheries Holdings Ltd') which transitioned to be a subsidiary of Te Kotahitanga and is now also governed by the Holdings LP board.

Holdings LP is governed by a board established in June 2016, when we welcomed Adrian Taylor, Mike Pohio, Kim Skelton and Liana Poutu as directors. I am grateful to all directors for their work during the year. In addition, we receive great support from the Te Kotahitanga office and in particular the CEO, Hemi Sundgren, as well as Sharyn Tamarapa and Maureen Hannan.

As a subsidiary of Te Kotahitanga, we report quarterly to the Trustees. Te Kotahitanga controls appointments to our board, approves our annual plan and investment strategy, and has reserve powers for large transactions.

A YEAR IN REVIEW 2016/2017

Our investment strategy is what guides us over the next five to ten years. We have outlined what we are going to do each year to deliver on that strategy in our annual plan.

Our vision is to be an outstanding investment company for Te Atiawa, which we will pursue through a focus on:

- Excellence To achieve leading sector returns on investments.
- **Growth** To grow the assets and cash flows at a pace that allows a reliable distribution to meet the ongoing requirements of Te Kotahitanga and for growth of the assets for future generations.
- **Leadership** To exercise raNgātiratanga by being a successful investor and admired economic leader, especially in industries and assets which contribute to the regional and local economy, including our own people.
- Integrity To enhance the mana of Te Atiawa lwi through commercial success and upholding the values of Te Atiawa lwi.

INVESTMENT IMPLEMENTATION

A key objective is to build a portfolio primarily of direct investments. These will focus on opportunities that play to our strengths, and will initially be based upon the Deferred Selection Properties ("DSP") available for purchase by Te Atiawa under commercial redress in the Treaty settlement.

However, as a start-up entity, our first priority has been to put in place a governance framework fit for purpose. Alongside that we looked to diversify the portfolio away from bank deposits and have invested nearly a third (\$33 million) with external fund managers.

The board took external advice and established a portfolio with a conservative income bias but retaining a high cash allocation to fund direct investment opportunities as they arise. We have appointed four fund managers, Harbour Asset Management, Quay Street, Mint and Aspiring as well as having term deposits with ANZ, ASB and BNZ.

Given our unique attributes the board is targeting a long term steady state portfolio composed fundamentally of direct investments. Our attributes include a long term investment horizon, our relative scale, our role as a mana whenua investment company, the DSP opportunities, our relationships, and our governance structure.

TE ATIAWA IWI HOLDINGS LIMITED PARTNERSHIP

OPERATING MODEL

A priority this past year has been establishing our systems and resources as an operating commercial entity. We have established a governance board, recruited management and investment capability, put in place reporting and appropriate accounting and business systems.

We are very focused on cost efficiencies, therefore our business model is management "lite". We are making use of contract resource where appropriate meaning our fixed costs are small for a balance sheet of this size.

RELATIONSHIP DEVELOPMENT

An important part of the company's development as a professional investment entity will be the creation of relationships with other high-quality and aligned long-term investors and partners. We see such relationships as critical to quality investment outcomes.

PROPERTY OPPORTUNITIES

During the 2017 financial year, we began work on the settlement property pipeline, and we are currently drafting our property acquisition plan. Other sectors being considered include agriculture and infrastructure.

Over the year we have opened relationships with Taranaki iwi and with a larger group of iwi-Māori entities looking at property opportunities. Relationship development is a means to enhance investment opportunities over time. We only want to work with entities whose values are aligned with Te Atiawa.

TE ATIAWA (TARANAKI) HOLDINGS LIMITED ('FISHERIES HOLDINGS LIMITED')

In early December 2016 Fisheries Holdings Limited transitioned from being a charitable company to becoming a commercial subsidiary of Te Kotahitanga and Holdings LP assumed management responsibility for the company. Substantial work was required in this transition process and the board is grateful for the support of directors, management and the company's accountants, VanBurWray, for a smooth transition.

The operations of Fisheries Holdings Limited have been streamlined to leasing settlement fisheries quota and ownership of shares in Aotearoa Fisheries Limited (now Moana Fisheries Limited).

FINANCIAL RESULTS

We assess financial returns in the context of risk. We established a low risk, externally managed portfolio this year. This took several months to fully implement given full settlement monies were not received until February 2017, consequently the portfolio was in short term deposits for most of the year.

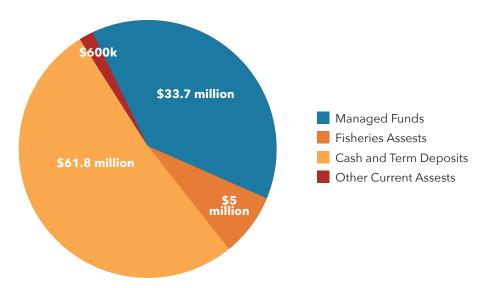
TE ATIAWA COMMERCIAL GROUP* FINANCIAL PERFORMANCE FY17

Total Comprehensive Income	\$2.7
Plus investment revaluations	\$0.3
	\$2.4
Total Operating Expenses	\$0.5
Total Operating Income	\$2.9
	FY17 (\$Million)

^{*}Te Atiawa Commercial Group includes 'Holdings LP' and 'Fisheries Holdings Limited'

It is important to remember that funds invested in capital markets can be volatile. For this reason we have kept our overall allocation to \$33 million, a little over a third of the portfolio. We are a long-term investor, and at this allocation will be able to ride out short term negative fluctuations as well as have adequate funds for making the most of the settlement property opportunities.

TE ATIAWA COMMERCIAL GROUP PORTFOLIO



Overall the commercial group made a \$2.7 million profit, paid a distribution to Te Kotahitanga of \$1.2 million and ended the year with total assets of just over \$100 million.

COMMERCIAL PLANS FOR 2018 FINANCIAL YEAR

The 2017 financial year was an establishment year. Now the governance and management teams are in place we have the foundations to build a commercial base for your company. For the year ahead the directors will progress opportunities on direct investments, with much of the effort being the due diligence, acquisition and development of priority on Te Atiawa settlement properties. While they are a key focus it will take time to build the portfolio. However we will not be relying on these alone. Other investments may present themselves and we believe we have the capability and financial capacity to remain flexible and take advantage of opportunities should they fit with our strategy.

Finally, I would like to assure you that the directors are committed to the prudent management of your assets in line with Te Atiawa's values and objectives.

On behalf of the board I would like to thank Te Kotahitanga and the wider iwi for the honour of governing your settlement assets. It is a privilege to help iwi to reach its goals through commercial success, but even more special to be there on day one. It is a rich and enjoyable experience and we will do our best as a board and company to repay the faith you have placed in us.

Mark Tume, Chair



CONSOLIDATED FINANCIAL STATEMENTS TE KOHAHITANGA O TE ATIAWA GROUP

For the Year Ended 30 June 2017

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INDEPENDENT AUDITOR'S REPORT

To the Trustees of Te Kotahitanga o Te Atiawa Trust

Opinion

We have audited the consolidated financial statements of Te Kotahitanga o Te Atiawa Trust and its subsidiaries (the Group) on pages 29 to 47, which comprise the consolidated statement of financial position as at 30 June 2017, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies. In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 30 June 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with New Zealand equivalents to International Financial Reporting Standards Reduced Disclosure Regime (NZ IFRS RDR).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)).

Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Trust or any of its subsidiaries.

Other information

The trustees are responsible on behalf of the Group for the other information. The other information comprises the Annual Report and Directory but does not include the financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If based, on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Trustees Responsibilities for the Financial Statements

The trustees are responsible on behalf of the Group for the preparation and fair presentation of the financial statements in accordance with NZ IFRS RDR, and for such internal control as the trustees determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the trustees are responsible on behalf of the Group for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.



Auditors Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A detailed description of the auditors' responsibilities including those related to assessment of risk of material misstatement, evaluation of appropriateness of going concern assumptions and determining key audit matters are available on the external reporting board website: http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-7/

Other Matter

The financial statements of Te Kotahitanga o Te Atiawa Trust for the year ended 30 June 2016 were audited by another auditor who expressed an unmodified opinion on those statements on 26 October 2016.

Restriction on Distribution or Use

This report is made solely to the Trustees, as a body in accordance with section 10.2 of the Trust Deed. Our audit has been undertaken so that we might state to the Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trustees, as a body, for our audit work, for this report, or for the opinions we have formed.

Cameron Town

Seth audit

Silks Audit Chartered Accountants Limited Whanganui, New Zealand 13 October 2017

DIRECTORY

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

NATURE OF BUSINESS

Investment for the purposes of providing benefits and opportunities for Te Atiawa Iwi

BENEFICIARIES

Members of Te Atiawa iwi

ENTITY STRUCTURE

This entity is comprised of Te Kotahitanga o Te Atiawa Trust, Te Atiawa Iwi Holdings Limited Partnership, Te Atiawa (Taranaki) Holdings Limited and Te Atiawa Iwi Charitable Trust. All entities are domiciled in New Zealand. The Trusts are governed by a team of seven paid trustees. The Limited Partnership and Company are governed by a team of five paid directors.

TRUSTEES

Liana Poutu - Chair Wharehoka Wano - Deputy Chair Kura Denness Shelley Kopu Kim Skelton Gary Nicholas Shaun Keenan - Leave of absense from 23 June 2017

DIRECTORS

Mark Tume - Chair Liana Poutu Mike Pohio Kim Skelton Adrian Taylor

BANKERS

ASB Bank Limited (ASB) Australia New Zealand Banking Group (ANZ) Bank of New Zealand (BNZ) TSB Bank Limited (TSB)

SOLICITORS

Greenwood Roche, Wellington Kāhui Legal, Wellington Govett Quilliam, New Plymouth

CHARTERED ACCOUNTANT

Vanburwray Chartered Accountants Limited

AUDITORS

Silks Audit Chartered Accountants Limited

REGISTERED ADDRESS

35 Leach Street, New Plymouth, New Zealand, 4310 - PO Box 1097, Taranaki Mail Centre, New Plymouth, 4340

STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSES



Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

	Notes	2017	2016
_		\$	\$
Revenue			
Operating Revenue	4	8,552,644	2,268,972
Total Revenue		8,552,644	2,268,972
Expenses			
Administrative Expenses	5	133,833	46,144
Advisory, Consulting and Professional Fees	5	274,288	106,112
Centrally Led Projects	5	11,360	1,201
Communications and Engagement	5	19,842	46,609
Governance Expenses	5	394,628	194,625
Operating Expenses	5	51,674	-
Staff Expenses	5	290,772	174,681
Total Expenses		1,176,397	569,371
Net Operating Profit (Loss)		7,376,247	1,699,601
Other Income			
Finance Income	6	2,790,421	1,507,865
Taxation			
Income Tax Expense	11	340,877	169,451
Total Surplus/(Deficit) for the Period		9,825,791	3,038,015
Other Comprehensive Revenue and Expenses			
Change in Fair Value of Investments	7	346,997	-
Total Comprehensive Revenue and Expenses		10,172,789	3,038,015

This accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached audit report.

STATEMENT OF CHANGES IN TRUST CAPITAL

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

- - 9,956	346,997 10,172,789 9,956
-	,
-	346,997
-	9,825,791
-	94,807,094
Reserves	Total Equity
	Reserves

2016	Retained earnings	Reserves	Total Equity
Balance at 1 July 2015	91,769,079	-	91,769,079
Profit for the period	3,038,015	-	3,038,015
Other comprehensive income	-	-	-
Total comprehensive income	3,038,015	-	3,038,015
Reserves transferred	-	-	-
Balance at 30 June 2016	94,807,094	-	94,807,094

This accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached audit report.

STATEMENT OF FINANCIAL POSITION



Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

	Notes	30 June 2017	30 June 2016
	. 10100	\$	\$
Assets			
Current Assets			
Cash and cash equivalents	8	4,373,758	917,518
Debtors and prepayments	9	562,741	26,380,281
Income Tax Receivable	11	206,412	81,884
Current Investments	10	61,322,971	67,490,391
Total Current Assets		66,465,882	94,870,074
Non-Current Assets			
Property, Plant and Equipment	12	8,872	3,824
Deferred Tax Asset	11	5,309	3,498
Investments Recorded at Cost	13	5,078,265	-
Investments Recorded at Fair Value	14	33,734,318	-
Total Non-Current Assets		38,826,764	7,322
Total Assets		105,292,647	94,877,397
Liabilities			
Current Liabilities			
Creditors and accrued expenses	15	302,808	70,303
Total Current Liabilities		302,808	70,303
Total Current Liabilities		302,808	70,303
Total Assets less Total Liabilities (Net Assets)		104,989,838	94,807,094
Trust Capital			
Accumulated surpluses	16	104,979,883	94,807,094
Reserves	16	9,956	-
Total Current Liabilities		104,989,838	94,807,094

Signed for and on behalf of the trustees;



STATEMENT OF CASH FLOWS

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

	2047	0047
	2017 \$	2016
Cash Flows from Operating Activities		
Cash receipts from Customers	29,653,373	51,911,033
Interest, dividends and other investment receipts	2,091,830	1,353,608
GST	(520)	-
Cash paid to Suppliers and Employees	(941,762)	(844,976)
Taxation Paid	(467,216)	(184,913)
Total Cash Flows from Operating Activities	30,335,705	52,234,751
Cash Flows from Investing Activities		
Investing in short term investments	(27,602,002)	(67,490,391)
Investing in managed funds	(33,000,000)	-
Payments to acquire property, plant and equipment	(7,107)	-
Cash Flows from Other Investing and Financing Activities	33,729,644	-
Total Cash Flows from Investing Activities	(26,879,465)	(67,490,392)
Cash Flows from Financing Activities		
Cash Flows from Other Financing Activities	-	-
Total Cash Flows from Financing Activities	-	-
Net Increase/ (Decrease) in Cash	3,456,240	(15,255,640)
Cash Balances		
Cash and cash equivalents at beginning of period	917,518	16,173,158
Cash and cash equivalents at end of period	4,373,758	917,518
Net change in cash for period	3,456,240	(15,255,640)

NOTES TO THE FINANCIAL STATEMENTS

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017



1. REPORTING ENTITY

Te Kotahitanga o Te Atiawa Group. Te Kotahitanga o Te Atiawa Trust (Te Kotahitanga) is a trust established by a trust deed on 31March 2014 and is subject to the Trustees Act 1956.

The financial statements comprising Te Kotahitanga o Te Atiawa Group are presented for the year ended 30 June 2017.

These financial statements and the accompanying notes summarise the financial results of activities carried out by Te Kotahitanga o Te Atiawa Group. Te Kotahitanga is engaged in the business of investment for the purposes of providing benefits and opportunities to Te Atiawa Iwi.

These financial statements have been approved and were authorised for issue by the Board of Trustees on 13 October 2017.

The purpose and responsibilities of the Te Kotahitanga as outlined in the Trust Deed is to receive, hold, manage and administer the settlement assets received on behalf of the ngā uri o Te Atiawa.

The quantum for Te Atiawa's settlement package is as follows:

Financial Redress

The Crown has paid the Te Kotahitanga on 23 February 2017, \$24,876,000, which is the balance of the total financial and commercial redress amount of \$87,000,000 in accordance with the Te Atiawa Deed of Settlement.

Commercial Redress

Landbanked Properties

Te Atiawa will have the option to purchase, within a deferred selection period of one to two years from Settlement Date (being 23rd February 2017), 51 Office of Treaty Settlement landbanked properties.

Sale and Leaseback

Te Atiawa has a deferred selection period of two years from Settlement Date to purchase and leaseback two non-surplus core Crown properties. These properties are the New Plymouth Court House and the New Plymouth Police Station.

Right of First Refusal

From Settlement Date, Te Atiawa will have an exclusive right of first refusal over specified core Crown land and a non-exclusive shared right of first refusal over core Crown land with Taranaki Iwi for a period of 172 years. This is provided for in the Te Atiawa Deed of Settlement.

Cultural Redress

The Te Atiawa Deed of Settlement also provides for a cultural fund of \$985,000 that was paid to the Te Kotahitanga on Settlement Date.

2. STATEMENT OF ACCOUNTING POLICIES

Basis of Preparation

The Group has adopted the New Zealand equivalents to International Financial Reporting Standards – Reduced Disclosure Regime ("NZ IFRS – RDR") as set out in the External Reporting Board's "Accounting Standards Framework".

The financial statements are general purpose financial statements that have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZGAAP"). They comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable financial reporting standards as appropriate for profit-oriented entities. The group has elected to report under NZ IFRS - Reduced Disclosure Regime of the External Reporting Board as the company is a for-profit Tier 2 entity for financial reporting purposes on the basis that it does not have public accountability and is a large for-profit public sector entity. The financial statements have been prepared in accordance with the requirements of the Limited Partnership Act 2008, Companies Act 1993 and the Financial Reporting Act 2013.

Measurement Base

These financial statements have been prepared on a historical cost basis. The financial statements are presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$, except when otherwise indicated.

Consolidation

The consolidated financial statements comprise the Te Kotahitanga o Te Atiawa Trust (Te Kotahitanga), Te Atiawa Iwi Holdings Limited Partnership (Limited Partnership), Te Atiawa (Taranaki) Holdings Limited (Holdings) and Te Atiawa Iwi Charitable Trust (Charitable Trust). The figures are presented as the full financial year for the Trust and the Limited Partnership and 7 months for Holdings. The shares in Holdings were transferred from Te Atiawa (Taranaki) Settlements Trust to the Trust on 6 December 2016.

Following the enactment of the Te Atiawa Settlement legislation, the Charitable Trust was establised on 16 February 2017.

NOTES TO THE FINANCIAL STATEMENTS

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

Current versus Non-Current Classification

The Group presents assets and liabilities in the statement of financial position based on current/non-current classification.

An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle
- · Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in a normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

Te Kotahitanga classifies all other liabilities as non-current. Deferred tax assets and liabilities are classified as non-current assets and liabilities.

REVENUE RECOGNITION

Revenue is recognised to the extent that it is probable that the economic benefits will flow to Te Kotahitanga and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty.

The Trust has concluded that it is the principal in all of its revenue arrangements since it is the primary obligor in all the revenue arrangements, has pricing latitude and is also exposed to inventory and credit risks.

The specific recognition criteria described below must also be met before revenue is recognised.

Settlement Income

Te Kotahitanga has been established to receive the settlement income for the Te Atiawa lwi and is recognised when the Deed of Settlement has been signed with the crown.

This amount includes the quantum (as per note 1) and interest earned on the quantum.

Koha Received

Koha are funds received by Te Kotahitanga to achieve its core activities. These funds are not restricted and can be used as designated by the board to achieve Te Kotahitanga's objectives. Koha revenue is recognised as funds are received.

Fisheries Income

ACE lease income is earned from the leasing of ACE for Deepwater and Inshore quota shares held. The Deepwater stocks are leased to Sealord under a contract which provides for a share of profit from fishing that quota. Inshore stocks are leased to various parties based on the market value of the ACE.

Interest

Interest received is recognised as interest accrues, gross of refundable tax credits received.

Dividends

Dividends are recognised when declared and are measured gross of imputation credits.

GOODS AND SERVICES TAX

All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is stated at cost less aggregate depreciation to date. Depreciation has been charged over the expected useful life of the asset using depreciation rates and methods below:

• Office Furniture & Equipment - at cost 10-67% DV

INCOME TAX

Tax expense comprises current and deferred tax. Current tax and deferred tax is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current Income Tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax also includes any tax liability arising from the declaration of dividends. Te Kotahitanga is registered with the Inland Revenue



Department as a Māori Authority for tax purposes.

Deferred Tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- Temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; and
- Temporary differences arising on the initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

In determining the amount of current and deferred tax Te Kotahitanga takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. Te Kotahitanga believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes Te Kotahitanga to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Te Kotahitanga and Holdings are a Māori Authority

for taxation purposes and are liable for income tax on assessable net income at the relevant Māori Authority tax rate. Taxation is charged for the current year is based on the estimated taxation payable. This estimation does not include the Settlement of Historical Claims and any interest associated with the capital payment.

FINANCIAL INSTRUMENTS

Non-derivative financial assets

The Trust initially recognises loans and receivables on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date at which Te Kotahitanga becomes a party to the contractual provisions of the instrument.

Te Kotahitanga derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by Te Kotahitanga is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, Te Kotahitanga has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. Te Kotahitanga classifies non-derivative financial assets into the following categories: loans and receivables.

Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents and trade and other receivables.

IMPAIRMENT

Non-derivative financial assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine

NOTES TO THE FINANCIAL STATEMENTS

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

whether there is objective evidence that it is impaired.

A financial asset is impaired if there is objective evidence

of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that the loss event(s) had an impact on the estimated future cash flows of that asset that can be estimated reliably. Objective evidence that financial assets are impaired includes default or delinquency by a debtor, restructuring of an amount due to Te Kotahitanga on terms that Te Kotahitanga would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in Te Kotahitanga, economic conditions that correlate with defaults or the disappearance of an active market for a security. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

FINANCIAL ASSETS MEASURED AT AMORTISED COST

Te Kotahitanga considers evidence of impairment for financial assets measured at amortised cost (loans and receivables and held-to-maturity investment securities) at both a specific asset and collective level.

All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified.

Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment Te Kotahitanga uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables or held-to-maturity investment securities.

Interest on the impaired asset continues to be

recognised. When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

FINANCIAL INSTRUMENTS - FINANCIAL ASSETS

At initial recognition the company determines the classification of financial assets as either held at fair value, cost or amortised cost. Financial assets are measured initially at fair value, estimated at the transaction price less any associated transaction costs.

Amortised cost

Includes assets where the company intends to earn contractual cash flows in the nature of principal and interest payments.

Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the assets are derecognised or impaired, as well as through the amortisation process.

Fair Value

Financial assets not held at amortised cost or cost, are held at fair value and include financial derivatives such as forward contracts and interest rate swaps. Assets are subsequently measured at fair value only when the fair value of the instrument can be reliably measured based on a quoted price for an identical asset in an active market. Where no active market price is available the instrument shall be measured at fair value for a prior year less any accumulated impairment loss.

Gains and losses are recognised in profit or loss or other comprehensive income for movements in the fair value of the assets and when the assets are derecognised.

Cash and cash equivalents

Cash and short-term deposits in the statement of financial position comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less plus bank overdrafts. Bank overdrafts are shown on the balance sheet as current liabilities within short term borrowings.

For the purposes of the Cash Flow Statement, cash and cash equivalents consist of cash and cash equivalents as defined above.

Investments

Term Deposits are stated at amortised cost.

The Directors have elected the Managed Fund
Investments to be deemed Available for Sale financial



assets measured at fair value with the increase or decrease in fair value recorded in Other Comprehensive Income. Investments in Partnerships are stated at cost.

Accounts Receivable

Accounts receivable are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

Financial Risk Management Policies

The organisation's overall risk management strategy seeks to assist the organisation in meeting its financial targets, whilst minimising potential adverse effects on financial performance.

Risk management policies are approved and reviewed on a regular basis. These included the credit risk policies and future cash flow requirements.

FINANCIAL INSTRUMENTS - FINANCIAL LIABILITIES

Financial liabilities, including borrowings and bank overdrafts, are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method. Interest expenses are recognised in profit or loss on an effective yield basis.

Payables/Creditors Policy

Payables are initially recorded at fair value and subsequently carried at amortised cost using the effective interest method.

IMPAIRMENT OF NON-FINANCIAL ASSETS

At each balance date, non-financial assets are classified into four categories: assets measured at fair value; assets currently available that Te Kotahitanga intends to use to the end of its useful life; assets intended to be sold prior to the end of their useful life; and assets damaged or idle at balance date.

Assets measured at fair value or assets Te Kotahitanga intends to use to the end of its useful life, are not reviewed for impairment at balance date.

Assets intended to be sold prior to the end of their useful life or assets damaged or idle at balance date are reviewed to determine if any indicators of impairment exist. If indicators exist the asset is tested for impairment to ensure that the carrying amount of the asset is recoverable. If the recoverable amount of an asset is determined to exceed its carrying amount then the resulting difference is recognised as an impairment loss in profit or loss for that period.

LEASES

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease.

The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

Te Kotahitanga as a lessee

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Group is classified as a finance lease.

Operating lease payments are recognised as an operating expense in the statement of comprehensive income on a straight-line basis over the lease term.

EMPLOYEE BENEFITS

Short term employee benefits

Liabilities for wages and salaries, including nonmonetary benefits and accumulating sick leave that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled.

STATEMENT OF CASH FLOWS

Definitions of the terms used in the Cash Flows:

- Cash includes coins and notes, demand deposits and other highly liquid investments readily convertible into cash, used by the group as part of its day-to-day cash management
- Operating activities include all transactions and other events that are not investing or financing activities
- Investing activities are those activities relating to the acquisition and disposal of current and noncurrent investments and other non-current assets
- Financing activities are those activities relating to changes in the equity, including Treaty of Waitangi settlement receipts and those activities relating to the cost of servicing Te Kotahitanga's equity capital.

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

ESTIMATES AND ASSUMPTIONS

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. Te Kotahitanga based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of Te Kotahitanga. Such changes are reflected in the assumptions when they occur.

3. APPLICATION OF REDUCED DISCLOSURE REGIME

Application of the Reduced Disclosure Regime

Te Kotahitanga has implemented the New Zealand equivalent to International Financial Reporting Standards - Reduced Disclosure Requirement (NZ IFRS RDR). All accounting policies were applied consistently during the year.

At the date of authorisation of the financial statements of Te Kotahitanga for the year ended 30 June 2017, the following Standards and interpretations were in issue but not yet effective and not early adopted in the preparation of these financial statements. These will be effective and applied to Te Kotahitanga's financial statements in future years as noted below;

NZ IFRS 9: Financial Instruments

NZ IFRS 9 will be adopted by Te Kotahitanga for the first time for its financial reporting period ended 30 June 2018. The standard replaces part of NZ IAS 39 and establishes two primary measurement categories for financial assets: amortised cost and fair value, with classifications depending on an entity's business model and the contractual cash flow characteristics of the financial asset. Te Kotahitanga is currently in the process of evaluating the potential impact of this standard on its financial assets. The adoption of NZ IFRS 9 will not affect the current classification and measurement requirements of financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated as at fair value through profit or loss and Te Kotahitanga does not have any such liabilities. NZ IFRS 9 is not expected to have a significant impact on Te Kotahitanga.

NZ IAS 19 (Amendment): Defined Benefit Plans: Employee Contributions

NZ IAS 19 prescribes the accounting and disclosure for employee benefits, the amendment to NZ IAS 19 requires Te Kotahitanga to determine whether an employee benefit is short-term or long-term based on when payment is expected and not when payment can be demanded.

In addition, where termination benefits include a future-service obligation, these cannot be treated as termination benefits under NZ IAS 19 going forward. Te Kotahitanga has yet to assess the impact of this standard.

REVENUE	2017	2016 \$
Operating Revenue		
ACE Leasing Income	96,774	-
Koha Received	680	310
Grants Received	7,383	-
Ministry of Justice	139,500	15,200
Sundry Income	60,206	5,767
Te Atiawa (Taranaki) Settlement Trust Group Net Assets	7,935,959	-
Treaty Settlement Proceeds	312,143	2,247,696
Total Revenue	8,552,644	2,268,972

The Te Atiawa (Taranaki) Settlement Trust group net assets comprise shares in Aotearoa Fisheries Ltd, Quota, Cash, other investments and accumulated funds transferred to Te Kotahitanga on 5 December 2016 being settlement date of the Te Atiawa Iwi Claims Settlement Act 2016.

4.



EXPENSES (excluding exceptional expenses)	2017 \$	2016
Administration Expenses		
Accommodation	2,044	435
Administration Fees	22,949	
Advertising	1,364	1,958
Assets Under \$500	847	
Catering	11,470	6,707
Depreciation	2,059	1,619
Insurance	12,994	3,250
Loss on Revenue of Fixed Assets	1,185	
Operating Lease Payments	3,567	3,567
Rent	32,847	6,469
Telephone, Tolls & Internet	5,428	
Travel Expenses	16,093	9,666
Other Administrative Expenses	20,984	12,473
Total Administrative Expenses	133,833	46,144
Advisory, Consulting and Professional Fees		
Accountancy Fees	13,697	10,928
Audit Fees	13,250	7,438
Consulting Fees	61,541	75,817
Fund Management Account Fees	29,404	
Investment Management	120,000	
Legal Fees	32,605	11,929
Valuation Fees	2,000	
Whakapapa Validation Committee	1,791	
Total Advisory, Consulting and Professional Fees	274,288	106,112
Centrally Led Projects		
Brand	-	1,20
GIS Database Development	2,625	
Hapū Support, Distribution Ready, Wānanga (Finance)	194	
Te Atiawa Wānanga	7,033	
Wānanga - Hapū/ Marae	1,508	
Total Centrally Led Projects	11,360	1,201

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

	2017 \$	2016
Communications and Engagement	Φ	Ą
Annual Report and Quarterly Newsletters	16,219	
Communications	-	7,149
Conference Fees	400	847
Election Costs	-	32,279
lwi Chairs Forum	1,739	4,318
Venue Hire	1,484	2,017
Total Communications and Engagement	19,842	46,609
Governance Expenses		
Accommodation - Governance	5,628	-
Director Fees	215,834	-
Governance Expenses	2,449	-
Training - Trustee / Governance	(3,658)	26,274
Travel - Trustee / Governance	19,027	15,725
Trustee Remuneration	155,349	152,625
Total Governance Expenses	394,628	194,625
Operating Expenses		
Levies Paid	30,062	-
Marine and Coastal Area Act Expenses	4,081	-
Maunga Negotiations	750	-
Pātaka Whata	9,411	-
Transition Costs	7,370	-
Total Operating Expenses	51,674	-
Staff Expenses		
Accident Compensation Levy	492	-
Kiwisaver Employer Contributions	8,148	4,718
Staff Advertising, Training & Expenses	166	555
Wages & Salaries	281,966	169,408
Total Staff Expenses	290,772	174,681
Total Expenses (excluding exceptional expenses)	1,176,397	569,371
	1,170,377	557,57 1



6. OTHER INCOME	2017 \$	2016
Finance Income	Ť	•
Dividends Received	166,378	-
Interest Received	2,118,044	1,507,865
Investment Income - Managed Funds	505,999	-
Total Other Income	2,790,421	1,507,865
7. OTHER COMPREHENSIVE REVENUE AND EXPENSES	2017 \$	2016
Change in Fair Value of Investments	346,997	-
Total Other Comprehensive Revenue and Expenses	346,997	
8. CASH AND CASH EQUIVALENTS	2017 \$	2016
Cash on Hand	322	-
ANZ Bank	743	449
BNZ Bank	3,200,883	917,068
TSB Bank	1,171,809	-
Total Cash and cash equivalents	4,373,758	917,518
9. DEBTORS AND PREPAYMENTS	2017	2016
Accrued Interest	490,690	179,420
GST	16,897	16,377
Trade Receivables	55,154	26,184,484
Total Debtors and prepayments	562,741	26,380,281
10. CURRENT INVESTMENTS	2017 \$	2016
ANZ Bank Term Deposits	28,690,516	62,459,939
ASB Bank Term Deposits	18,000,000	-
BNZ Bank Term Deposits	14,632,455	5,030,453
Total Current Investments	61,322,971	67,490,391

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

INCOME TAX	2017 \$	2016
Income tax recognised in profit and loss and other comprehensive Income		
Current income tax:	-	-
Current income tax charge	342,688	171,724
Deferred tax:	-	-
Relating to orgination and reversal of temporary difference	(1,811)	(2,273)
Total Income tax recognised in profit and loss and other comprehensive Income	340,877	169,451
Reconciliation of income tax expense		
Accounting Profit before income tax expense	10,512,623	3,207,466
At Māori Authority tax rate of 17.5%	1,839,709	561,306
Add:	-	-
Tax on non-deductible expenses	31,134	4,152
Less:	-	-
Tax on non-assessable income	(1,529,966)	(396,007)
Income Tax reported in the Statement of Comprehensive Income	340,877	169,451
Current tax		
Asset / (Liability) opening balance	81,883	68,695
Current year tax expense	(342,688)	(171,724)
Taxation Paid	489,787	253,607
Refunds received	(22,570)	(68,695)
Asset / (Liability) closing balance	206,412	81,883
Deferred Tax		
Asset / (Liability) opening balance	3,498	1,225
Current year movement	1,811	2,273
Asset / (Liability) closing balance	5,309	3,498
Made up of:	-	-
Deferred tax asset	5,309	3,498
Deferred tax liability	_	-
Net balance as per above	5,309	3,498



. PROPERTY, PLANT AND EQUIPMENT	2017 \$	2016 \$
Opening carrying value - Office furniture and equipment	3,824	5,444
Additions	7,107	-
Depreciation	(2,059)	(1,619
Disposals	-	-
Total Office furniture and equipment	8,872	3,824
. INVESTMENTS RECORDED AT COST	2017	2016
		\$
4,166 Shares in Aotearoa Fisheries Ltd	2,966,000	<u></u>
4,166 Shares in Aotearoa Fisheries Ltd Quota Shares	2,966,000 2,072,000	-
<u>'</u>	· · ·	-
Quota Shares	2,072,000	-

Shares Aotearoa Fisheries Ltd (AFL)

An independent valuation was received from Arantis Corporate Finance as at 30 September 2015. The shares have a value of \$2,966,000 which resulted in an impairment of \$1,848,706. The valuation was based on a calculation of equity value. Holdings ownership in AFL is 1.66%.

Management does not expect that a reasonable change in key assumptions would result in a material reduction in the recoverable amount of the AFL shares below its carrying value. The shares are not considered to be impaired as at 30 June 2017.

Quota Shares

An independent valuation was received from Arantis Corporate Finance as at 30 September 2015. The quota shares have a value of \$2,072,000 which resulted in an impairment of \$1,721,823. The valuation was based on a Capitalisation of Earnings Methodology.

Management does not expect that a reasonable change in key assumptions would result in a material reduction in the recoverable amount of the fish quota below its carrying value. The fishing quota is not considered to be impaired as at 30 June 2017.

Port Nicholson Fisheries Limited Partnership

On July 2015 the company entered into a Limited Partnership Agreement with Port Nicholson Fisheries, so that the CRA9 Quota (178 Kgs) would be made available for a return greater than the current ACE lease prices. Holdings partnership share is 0.04%.

Tai-Hekenga Property Partnership

Tai-Hekenga Property Partnership is the name give to the Port Nicholson Block Trust Settlement opportunity. At this stage feasibility and negotiations are being undertaken and the contribution of costs to 30 June 2017 was \$39,709, which represents 11.03% of the total Capital.

INVESTMENTS RECORDED AT FAIR VALUE	2017 \$	2016
Aspiring Asset Management Limited	3,123,654	-
Harbour Asset Management Limited	10,246,177	-
Mint Asset Management Limited	10,278,952	-
QuayStreet Asset Management Limit	10,085,535	-
Total Investments Recorded at Fair Value	33,734,318	-

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

Total Creditors and accrued expenses TRUST CAPITAL	302,808 2017	70,303
		2016
	2017	
TRUST CAPITAL Retained Earnings	2017	2016
TRUST CAPITAL	2017	2016
TRUST CAPITAL Retained Earnings	2017	2016 \$ 91,769,079
TRUST CAPITAL Retained Earnings Opening Balance	2017 \$ 94,807,094	2016
TRUST CAPITAL Retained Earnings Opening Balance Current Year Earnings	2017 \$ 94,807,094 10,172,788	91,769,079 3,038,015
TRUST CAPITAL Retained Earnings Opening Balance Current Year Earnings Total Retained Earnings	2017 \$ 94,807,094 10,172,788	91,769,079

The Kaitiaki Initiatives Reserve Fund is to provide training and resources to the kaitiaki who are guardians of customary fisheries, inshore fisheries and coastlines.



Total Financial Instruments		94,799,772
Total Liabilities	(302,808)	(70,303)
Creditors and accrued expenses	(302,808)	(70,303
Liabilities		
otal Assets	105,278,465	94,870,074
ncome Tax Receivable	206,412	81,884
nvestments at Fair Value	33,734,318	
nvestments at Cost	5,078,265	
Debtors and prepayments	562,741	26,380,281
Short term investments	61,322,971	67,490,391
Cash and cash equivalents	4,373,758	917,518
Assets		
FINANCIAL INSTRUMENTS	2017 \$	2016 \$

All financial instruments are recorded at amortised cost except investment, as stated above.

18. FAIR VALUE MEASUREMENT

There is no difference between the fair value and carrying amount of the financial assets & liabilities.

The carrying value of the investments are equivalent to the fair value which has been categorised as Level 1 in the fair value hierarchy. The investments have been categorised as level 1 as they are managed by independent fund managers and the fair value of the investments are valued on the market price of traded securities, shares and equities.

Opening balance	317,624	132.710
Tax credits received	407,844	253,608
Tax refunded	(22,570)	(68,695)
Māori authority tax credits distributed	(372,494)	=
Closing balance	330,403	317,624

Te Kotahitanga o Te Atiawa Group For the year ended 30 June 2017

20. OPERATING LEASE COMMITMENTS

Te Kotahitanga entered into an operating lease with Ricoh New Zealand Limited for a photocopier on 31 March 2015 for 48 months. In addition, Te Kotahitanga entered a lease arrangement for the property at 35 Leach Street, New Plymouth with The Proprietors of Paraninihi ki Waitotara Incorporation on 15 April 2016 for 36 months.

Future minimum rental payables under non-cancellable operating leases as at 30 June are as follows:

Total Operating Lease Commitments	52,710	81,461
More than five years	-	-
After one year but not more than five years	23,959	52,710
Within one year	28,751	28,751
Operating Lease Commitments		
	2017	2016

21. CAPITAL MANAGEMENT

Te Kotahitanga's capital includes retained earnings. Te Kotahitanga's policy is to maintain a strong capital base to operate in a financially prudent manner which will enable market confidence and to sustain the future development for the people of Te Atiawa. Te Kotahitanga's policies in respect of capital management and allocation are reviewed regularly by the Board of Trustees. Te Kotahitanga is not subject to any externally imposed capital requirements.

22. CONSOLIDATION OF TE ATIAWA IWI POST-SETTLEMENT GOVERNANCE ENTITY

The Te Atiawa Iwi Claims Settlement Act 2016 was enacted on 5 December 2016. In accordance with the Act the Te Atiawa (Taranaki) Settlements Trust is dissolved and all assets and liabilities are transferred to Te Kotahitanga. It is a requirement of the Act that a final report to the 5th of December 2016 be presented to members which will occur at the next AGM of Te Kotahitanga. All of the rights and interests of the existing Mandated Iwi Organisation and Iwi Aquaculture Organisation in respect of Te Atiawa Iwi's fisheries interests under the Māori Fisheries Act 2004 and aquaculture interests under the Māori Commercial Aquaculture Claims Settlement Act 2004 will become the rights and interests of Te Kotahitanga.

Further consequence of this is that the Te Atiawa (Taranaki) Holdings Limited charitable status has been removed. From 6 December 2016, Te Atiawa (Taranaki) Holdings Limited is a Māori Authority.

23. RELATED PARTIES

During the year the Limited Partnership paid compensation of \$215,834 to Directors. Mark Tume (Chairman) is also a director of Koau Capital Partners Limited who provide Business and Investment Management services to the Limited Partnership. \$120,000 was paid to Koau Capital Partners Limited during the year with a balance owing of \$11,500 including GST. Adrian Taylor is a director of Vanburwray Chartered Accountants Limited who provide accounting services to the Limited Partnership. \$11,500 was paid to Vanburwray Chartered Accountants Limited during the year with a balance owing of \$1,500 including GST.

During the year the Limited Partnership received a loan from the limited partner Te Kotahitanga of \$1,800,000. The loan is unsecured, repayable on demand in writing and non interest bearing. There is an amount of \$1,003 outstanding to Te Kotahitanga as a creditor at balance date.

During the year the Limited Partnership received a loan from Holdings of \$2,100,000. The loan is unsecured, repayable on demand in writing and non interest bearing. Holdings is wholly owed by Te Kotahitanga.

During the year Holdings made a loan payment to the Limited Partnership of \$2,100,000. The loan is unsecured,



repayable on demand in writing and non interest bearing. Holdings is wholly owed by Te Kotahitanga.

During the year Holdings declared a dividend payable to Te Kotahitanga of \$88,000.

During the year Holdings made payments Te Kotahitanga of \$4,905 with a balance owing of \$5,063 including GST.

24.KEY MANAGEMENT PERSONNEL

Key management of the Group are the executive members of the Limited Partnerships' Board of Directors, members of the Board of Trustees and CEO. Key Management Personnel remuneration includes:

Total Key Managment Personnel Remuneration	639,740	276,225
Total Key Management Personnel remuneration provided by a separate management entity	120,000	-
Total Key Management Personnel remuneration	519,740	276,225
Key Managment Personnel Remuneration		
	2017	2016

25.CONTINGENT ASSETS AND CONTINGENT LIABILITIES

There are no contingent assets or liabilities as at reporting date (2016: Nil).

26. SUBSEQUENT EVENTS

No significant events have occurred after reporting date.

27. AUDIT

These financial statements have been subject to audit, please refer to Auditor's Report.

TRUSTEE REGISTER OF INTERESTS

LIANA POUTU - CHAIR TE KOTAHITANGA O TE ATIAWA TRUST

Chair Sustainable Seas Challenge Kāhui

Advisory Board

Trustee Motuni Epa Guardians Trust

Member (Puketapu) Te Atiawa Iwi Authority

Member Taranaki-Whanganui
Conservation Board

Secretariat Taranaki Māori Trust Board

Negotiator Taranaki Maunga

Negotiations Team

Director Te Atiawa lwi Holdings

Management Ltd

Director Tuiora Limited

Iwi Affiliations Te Atiawa, Taranaki Iwi,

Maniapoto, Whanganui, Taranaki Whānui ki te Upoko o te Ika

KURA DENNESS - TRUSTEE TE KOTAHITANGA O TE ATIAWA TRUST

Chair Te Atiawa Iwi Finance Audit and

Risk Committee

Chair Stratford District Council Finance

Audit and Risk Committee

ChairDress for Success FundraiserTrusteeTe Korimako o Taranaki Trust

Director Environmental Protection

Authority

Iwi Affiliations Te Atiawa

SHAUN KEENAN - TRUSTEE TE KOTAHITANGA O TE ATIAWA TRUST

Chair Waitapu Urupā Trust
Chair Tutaki Youth Trust

Trustee Parihaka X Ahuwhenua Trust

SHELLEY KOPU - TRUSTEE TE KOTAHITANGA O TE ATIAWA TRUST

Trustee St Peters College Board

of Trustees

Employee/ Legal Counsel ASB Bank
Director Tuiora Limited

Director Kopu and Associates

Iwi Affiliations Te Atiawa

GARY NICHOLAS - TRUSTEE TE KOTAHITANGA O TE ATIAWA TRUST

Chair Ngāti Te Whiti Whenua

Topu Trust

Trustee Manaaki Taonga- Te Māori Trust

Trustee Matarikoriko Urupā Trust
Trustee Wahapakapaka PT 7C Blk III

General ManagerToi Māori LimitedGeneral ManagerToi Māori Aotearoa

Māori Arts Ltd

Iwi Affilliations Te Atiawa, Ngāti Ruanui,

Ngāti Ranginui, Ngāiterangi,

Ngāti Haua

WHAREHOKA WANO - TRUSTEE TE KOTAHITANGA O TE ATIAWA TRUST

Chair Taranaki Māori Trust Board

Chair Tū mai Taranaki Trust

Member Te Niho o Te Atiawa
House Committee

Tumu Whakarito Te Kāhui o Taranaki Trust

Director Tihi Limited

Iwi Affiliations Te Atiawa, Taranaki Iwi,

Ngāti Awa

TANYA KIM SKELTON - TRUSTEE TE KOTAHITANGA O TE ATIAWA TRUST

Member Greater Wellington

Regional Council Finance and Risk Committee.

Director Solas Consulting Limited

Director Te Atiawa lwi Holdings

Management Ltd

Iwi affiliations Te Atiawa, Taranaki Iwi, Ngāti

Raukawa ki te Tonga, Taranaki Whānui ki te Upoko o te Ika

DIRECTORS REGISTER OF INTERESTS

MARK TUME, CHAIR

Chair Infratil Limited

(including subsidiaries)

Chair Retire Australia Pty Limited

Member Te Tumu Paeroa

Advisory Board

Director Rearden Capital Pty Limited

New Zealand Refining Director

Company Limited

Welltest Limited Director

New Zealand Oil and Gas Limited Director

(including subsidiaries)

Director Long Board Limited

Director Net Logix Pty Ltd

Director Yeo Family Trustee Limited

Director and shareholder Koau Capital Partners Limited

lwi Affilliations Ngāti Maru, Ngāti Tūwharetoa

MIKE POHIO

Chair BNZ Partners Waikato Region Director Kiwirail Holdings Limited

Director National Institute of Water and

Atmospheric Research Limited

Director Panuku Development

Auckland Limited

Director OSPRI New Zealand Limited

Director TBFree New Zealand Limited

Tracing (NAIT) Limited

Iwi affiliations Ngāi Tahu, Ngāti Mamoe, Waitaha,

Ngāti Pikiao and Ngāti Kahungunu

National Animal Identification and

ADRIAN TAYLOR

Director

Director VanBurWray Chartered Accountants

Limited and shareholder various

client related companies

Director Ngahina Developments Limited

Liardet Holdings Limited Director Paradise Trustees Limited Trustee

Trustee Lark Trustee Company Limited

Trustee A & J Lands Limited

Accountant Te Atiawa (Taranaki) Settlements Trust,

> Te Kāhui o Taranaki Trust, Taranaki Iwi Trust, Taranaki Iwi Holdings LP, Te Runanga o Ngāti Mutunga Trust,

Te Atiawa Iwi Authority

HEMI SUNDGREN, CEO - MANAGEMENT REGISTER OF INTEREST TE KOTAHITANGA O TE ATIAWA

Deputy Chairperson Taranaki Iwi Katoa Trust

Trustee Otaki Porirua Trusts Board Trustee Te Reo o Taranaki Trust

Trustee Taranaki Arts Festival Trust

Trustee WOMAD NZ TRUST Negotiator Taranaki Maunga

Negotiations Team

Director Taranaki Mounga Project Ltd **Iwi Affilliations**

Atiawa ki Whakarongotai,

Ngāti Toa, Ngāti Raukawa,

Ngāi Te Rangi

ANDREW HARRISON, INTERIM INVESTMENT MANAGER -MANAGEMENT REGISTER OF INTEREST TE KOTAHITANGA O TE ATIAWA

Trustee Turley Family Trust

Koau Capital Partners Limited **Managing Director**

Harrison Partners Limited Director **Buildtech Holdings Limited** Director Director Waitaha Rebuild Fund LP Director

Ngāti Mutunga Asset

Holding Company Limited

Pare Hauraki Asset Director

Holding Company Ltd

Te Kakano Whakatipu Limited, Director

> general partner for Kakano Investment Limited Partnership

Koau Advises Raukawa Iwi Development

Limited

Port Nicholson Fisheries Limited

Te Tumu Paeroa and Te Tumu

Kāinga

CNI Iwi Land Management

Limited

Parininihi ki Waitotara Inc Te Kotahitanga o Te Atiawa Te Kāhui o Taranaki Trust and Taranaki Iwi Holdings LP

Tai-Hekenga Property Partnership Ngāti Mutunga o Wharekauri

Asset Holding Company Ltd Ngāti Maru

Rotoiti 15 Trust Opepe Trust

GOVERNANCE MEETING ATTENDANCE

	Te Kotahitanga o Te Atiawa Trust		Te Atiawa lwi Charitable Trust		Te Atiawa Iwi Holdings Limited Partnership		Te Atiawa lwi Holdings Limited	
	Number of Meetings	Meetings Attended	Number of Meetings	Meetings Attended	Number of Meetings	Meetings Attended	Number of Meetings	Meetings Attended
Liana Poutu	11	11	1	1	7	6	2	1
Wharehoka Wano	11	11	1	1				
Gary Nicholas	11	11	1	1				
Shelley Kopu	11	10	1	1				
Kim Skelton	11	10	1	1	7	7	2	2
Shaun Keenan	11	6	1	0				
Kura Denness	11	11	1	1				
Mark Tume					7	7	2	2
Mike Pohio					7	7	2	2
Adrian Taylor					7	6	2	2

TE KOTAHITANGA O TE ATIAWA TRUST MINUTES OF THE ANNUAL GENERAL MEETING

Held at Owae Marae held on Sunday 13th November 2016, Hui commenced 10.34am

Present

Wharehoka Wano (Deputy-Chair), Kim Skelton, Shelley Kopu, Shaun Keenan, and Gary Nicholas (Te Kotahitanga o Te Atiawa Trust Trustees)

Gemma Toa, Anahera Coleman, Henry Wensor, Gail Simpson, Maikara Tapuke, Basil Tapuke, Murray Bidois, Perry Cassidy, Ann Kirkwood, Andrys Underwood, Peter Moeahu, Wikitoria Moeahu, Pat Bodger, Patsy Porter, Mawhaturia White, Michael Urwin, Rose Denness, Jo White, Matapaepae, Urwin, Raymond Cooper, Lillian Williamson, Hoani Eriwata, Honiana Love.

In attendance

Hemi Sundgren, Sharyn Tamarapa, Sera Gibson (Te Kotahitanga o Te Atiawa Trust Staff)

Karakia Wharehoka Wano

Mihi Wharehoka Wano

The Deputy-Chair welcomed everyone to the hui and called for apologies.

Apologies

Liana Poutu, Kelly Moeahu, Dinny Moeahu, David Toa, Kerrin Toa, Kristin Katu, Jack Cassidy, Nick Roskruge, Pounamu Skelton, Chona Telford, Siobhan Lynch, John Lynch, Moana Denness, Andrew Bidois, Anaru Wilkie, Kura Denness.

Resolved

That the apologies be accepted. (Peter Moeahu/Gary Nicholas)

2015 AGM Minutes

The minutes of the Inaugural AGM held 27th September 2015 were received.

Resolved

That the minutes of the inaugural Annual General Meeting of 2015 be accepted as a true and correct record. (Peter Moeahu/Gemma Toa)

Matters arising from previous minutes

2. Nil.

STRATEGIC PLANNING AND DEVELOPMENT

3. A series of hui/workshops were held across the regions designed to gather the view of Te Atiawa whānau

- members to enable Te Kotahitanga o Te Atiawa Trust (Te Kotahitanga) to build a plan that reflects the aspirations of the people.
- 4. The feedback received from members provides the foundation of the draft 'Te Haeata -5 Year Strategic Plan. The final draft document will be taken back out to iwi members for endorsement and hui-a-iwi are planned to be held in Taranaki, Wellington and Auckland.
- Gary Nicholas commented that the hui held in Wellington had a very good turnout it was uplifting to hear how supportive the Poneke whānau were of the work that was being done here in Taranaki.
- Shelley Kopu commented that the increase in numbers from the initial hui held in Auckland to the hui held recently shows there is a desire from our whānau in Tamaki to reconnect.

OVERVIEW OF TRUST STRUCTURE

- 7. The main activities up to the year ending 30 June 2016 has been the establishment of the Te Atiawa Iwi Holdings Limited Partnership, the commercial arm of Te Kotahitanga o Te Atiawa Trust, and the preparation work for the transition of the Te Atiawa Settlement Trust and the Te Atiawa (Taranaki) Holding Ltd (Fisheries Asset Holdings Company) in early December.
- 8. Peter Moeahu asked: Are we dependent on the settlement legislation going through to be able to wind up and move the Fisheries Trust?
- 9. Te Kotahitanga response: Yes
- 10. Rose Denness asked: Who looks after the assets?
- 11. Te Kotahitanga response: The seven trustees who are elected every three years by the registered members are directly accountable and they charge the commercial board to grow the assets/money so the Trust can distribute a benefit to Te Atiawa.

ENGAGEMENT, RELATIONSHIPS AND REPRESENTATION

- 12. Aside from the formal structures the Trust also engages and meets in an advisory capacity with informal groups such as Te Atiawa Hapū Leaders Forum and Taranaki lwi Chairs.
- 13. It was identified early in the establishment of the Trust that there was a need to build a strong relationships with our hapū leaders and hence the establishment of this forum.
- 14. Andrys Underwood (Ngāti Te Whiti Hapū Chairperson) commented: I really enjoy meeting with the other hapū

and getting where we are all at as we all have the same concerns, desires and dreams. By meeting with the Trust we are certainly not being left out of what is happening and it our role to go back and deliver this information to our hapū. We are starting to feel like a great team, supporting each other. We know what we know, and we are now hearing things at the very beginning, thank you to the Trust, we appreciate the support.

- 15. Peter Moeahu asked: Is it possible to broaden out the membership of the Te Atiawa Hapū Leaders forum, because there are legal entities within Te Atiawa who are of Te Atiawa descent who are not being engaged with directly by Te Kotahitanga such as Ngāti Te Whiti Toopu Whenua Trust. Will the Trust consider including other entities in the consultation forum?
- 16. Te Kotahitanga response: At this stage the Trust has not discussed going any wider, but it could be an option at some point in the future. The Trust wants to develop the iwi/hapū leadership relationship and is currently looking at developing a Memorandum of Understanding (MoU) with hapū.
- 17. Peter Moeahu commented: I wish to have it recorded that I propose that Te Kotahitanga includes such entities (as mentioned above) in the development of a MoU at this early stage, rather than leave them out and perhaps give them some consideration at a later time. I believe it is far too important for them not to be included as not everyone participates at hapū forum level. Within a Trust there is a basis of membership and representation of Te Atiawa members and I therefore ask for the Trust to consider other entities in this consultation group.
- 18. Te Kotahitanga response: It is noted by the Board and important that we take the suggestion on board for discussion, but at the moment our primary focus is with the hapū leadership.
- 19. Patsy Bodger commented: The hapū leadership forum is really important, it is where we get an opportunity for understanding of iwi developments with good debate.
- 20. Mawhaturia White commented: I tautoko as a hapū member the benefit of the hapū leadership forum.

TARANAKI IWI CHAIRS FORUM

21. All 8 iwi Chairs meet bi-monthly. The group is not formalised but provides an opportunity for iwi Chairs to meet and discuss regional activity.

TARANAKI MAUNGA NEGOTIATIONS

22. Up to 30 June 2016 there had not been much activity

but as an update we have recently started discussion as to what the negotiations will look like as Te Atiawa. The next position will be to seek out, through different forums, the Te Atiawa narratives and aspirations.

TARANAKI REGIONAL COUNCIL (TRC) STANDING COMMITTEES APPOINTMENT OF IWI REPRESENTATIVES

23. The criteria has been drafted and agreed to by iwi and it forms part of the Te Atiawa settlement legislation. The terms of reference have been set down and an appointment process is being developed to appoint three members to each of the two TRC standing committees. The appointments will be made on a competency/skills basis with accountability and reporting back to the people/iwi entities. By virtue of their membership, the appointees will be bound by the terms of reference of the standing committee. These committee members will have a direct influence on Regional Council strategy and policy; this will be their key role.

ACTION POINT

At the next AGM, invite our iwi representatives on the Taranaki Regional Council (TRC) standing committees to come and provide a report on their work.

TARANAKI MOUNGA PROJECT - NEXT FOUNDATION

24. Hemi Sundgren provided an overview of the project, highlighting the work programme that the project will be undertaking including the three key workstreams which are: 1. to reduce and remove pests from the National Park (Maunga Taranaki); 2. to reintroduce native species and revitalise local ecology; and 3. building a community project that seeks to reset our footprints back on the maunga and the National Park.

ACTION POINT

Taranaki Mounga Project report to be delivered at the next AGM.

NEW PLYMOUTH DISTRICT COUNCIL, TARANAKI REGIONAL COUNCIL AND CENTRAL GOVERNMENT RELATIONSHIPS

25. For this reporting period we are still building the foundation for these relationships and as we build more capacity we will engage a lot more with these entities. In respect to New Plymouth District Council and Taranaki Regional Council we have been engaging on district plans, coastal plans.

- 26. Patsy Bodger (Manukorihi Hapū) commented: Thank you to Te Kotahitanga for appointing Sera Gibson, Policy Advisor - Environment and the work she has been doing supporting hapū.
- 27. Sera Gibson introduced herself to the meeting and outlined her role as Pou Taiao.

NEW PLYMOUTH DISTRICT COUNCIL WAITARA LANDS BILL

- 28. Te Kotahitanga Board provided an overview of the Trust's role/stance on this kaupapa up to the end of the reporting period of 30 June 2016. The Trustees have listened to whānau, hapū and the community and have put in a submission in opposition to the Bill. The Chair's submission acknowledges the mamae of whānau and hapū in relation to the matters in the Waitara Lands Bill.
- 29. Various iwi members present thanked the Board for its submission in opposition to Waitara Lands Bill.

TE ATIAWA IWI CLAIMS SETTLEMENT BILL

30. As of 30 June 2106, the first and second readings of the Te Atiawa Claims Settlement Bill have been completed in Parliament. The date for the third reading was opposed so we are now waiting for a new confirmed date for the third reading, at which time we will panui travel arrangements to Wellington.

TRANSITION FROM PRE-SETTLEMENT TO POST SETTLEMENT

- 31. Te Kotahitanga has established a specialist investment/ commercial entity. The Directors of the commercial board are Mark Tume (Chairperson), Mike Pohio, Adrian Taylor, Liana Poutu and Kim Skelton. Since 30 June 2016, the commercial board has been meeting monthly and has commenced work on the due diligence of our deferred settlement property rights, including 53 properties located in the Te Atiawa rohe. The commercial board is looking at these properties for their economic development and profit making potential. The Investment Strategy and Policy is set by the Trustees and sets out what the commercial entity can invest in and the expected returns.
- 32. Peter Moeahu asked: When do think your work in respect of the properties will be completed and when will you advise other interested parties of properties you are not interested in, as they might have an interest in them under RFR (Right of First Refusal)?

33. Te Kotahitanga response: When the settlement legislation comes into effect in December the clock starts counting to the settlement date which is 40 days after that. After settlement date we have 12 months for some properties and 18 months for others to decide whether or not to purchase those commercial properties.

RESOLVED

That the Annual Report for the period ending 30 June 2016 for Te Kotahitanga o Te Atiawa Trust be received and adopted. Peter Moeahu/Hoani Eriwata.

Audited Financial Statement 2015/2016 - for the year ending 30 June 2016 (Note: pertains to Te Kotahitanga o Te Atiawa Trust).

34. Overview of the accounts was provided by Hemi Sundgren.

RESOLVED BY MAJORITY

That the audited financial statements for Te Kotahitanga of Te Atiawa Trust for the period ending 30 June 2016 be received and approved.

Peter Moeahu/Hoani Eriwata

Against: Rose Denness

RESOLVED

That BDO Taranaki Audit be appointed as the auditors for Te Kotahitanga o Te Atiawa Trust for the financial year 2016/2017. Peter Moeahu/Gail Smith & Maikara Tapuke

TRUSTEE REMUNERATION

- 35. There is a requirement in the Trust Deed for the Board to report back to its members on the level of Trustee remuneration but the Deed does not require an annual resolution. Some of the Trustees have extra portfolio work on sub-committees e.g. HR, Audit and Risk, for which there is no additional fees. The commercial company is separate and next year you will see a report with the Directors' fees for the company. There is a 3 year review required for Trustee remuneration and will include benchmarking from like entities as part of the fee review process.
- 36. Peter Moeahu congratulated the Board on its efforts and continues to support the level of remuneration it receives.
- 37. Basil Tapuke commented: I appreciate wanting to keep costs low but there is a lot of work and it needs to be recorded that the structure is evolving and sub committees are evolving and we need to keep a review of this and the level of remuneration.

TE KOTAHITANGA O TE ATIAWA TRUST 2016 ANNUAL REPORT

38. Mawhaturia White stated: Thank you to the Trustees for your work: it shows you are there for right reason, for the hapū and iwi.

STRATEGIC VISION - TE IHO WHENUA - TE IHO TANGATA

- 39. An Overview of the Strategic Vision and its objectives was provided to members present.
- 40. Comments from iwi members:
- Māturanga/Education: Consider influencing local school curriculum on local history;
- Relationships: Revisit relationship with New Plymouth District Council and consider it in line with the Taranaki Regional Council relationship.

DISTRIBUTION AND SPENDING POLICY

- 41. In summary, the commercial company will invest and grow the assets and seek a yield. The company will then distribute 40-45% of that yield to Te Kotahitanga to allocate to key investment areas:
 - 1. Governance and Operations including delivery of key annual plan tasks;
 - 2. Hapū / marae distribution; and
 - 3. Whānau/Te Atiawa uri support.
- 42. Peter Moeahu requested reconsideration of the distribution model and that the Trust looks at a major bulk distribution to hapū of Te Atiawa.
- 43. Mawhaturia White stated a preference to keep the quantum and to grow the asset. I want us to grow and for the funds to be distributed properly, not all but part of it so that when our mokopuna grow to adults there are still funds available. Money for the future, for our iwi to grow.

- 44. Basil Tapuke commented that it is the role of Trustees to provide for beneficiaries of this generation and for the future so we need putea in order to maintain the value of the fund to go forward. Not saying that we do not make any distribution but it needs to be sorted out first how we are going to manage it for this generation and the next.
- 45. Peter Moeahu proposed that those hapū who do not want a major significant distribution do not have to take it, but hapū who want take care of their own uri should be afforded that opportunity from the settlement funds. Those are decisions for this Board to make; a major contribution to hapū should be made available and those hapū who do not want it ' kei te pai'.
- 46. Te Kotahitanga response: Tena koe Peter, it is a good korero, and we will take the discussion back to the Board.

GENERAL BUSINESS

47. There was acknowledgement of Te Kotahitanga o Te Atiawa Chairperson (Liana Poutu), the Board and the team for their mahi.

The AGM closed at 12.54pm.

GENERAL NOTICE

Taranaki Māori Trust Board AGM is to be held at Aotearoa Marae, 27th November at 10.00am.

Gary Nicholas closed the hui with Karakia Whakamutunga at 12.56pm.

Signed for and on behalf of the	trustees;	
	Trustee	Trustee
	Date	



